



# City of Kitchener

## Zero Trust with Genian NAC



# Agenda

- ❑ City of Kitchener Network Security Challenges
- ❑ Genian NAC Overview
- ❑ City of Kitchener Use Case Examples

Key Technologies: Cloud, Virtualization, Zero Trust / Least Privileged Access

# City of Kitchener Network Cybersecurity Challenges



- ☐ How do we gain network visibility rapidly and accurately?
- ☐ How do we detect rogue devices connected to our network?
- ☐ How do we manage access for authorized devices?
- ☐ How do we manage network security remotely?

# Company Overview

## Business Name

Genians, Inc.

## Main Products

Genian NAC, Genian DPI,  
Genian Insights E EDR

## Established

2005

## Publicly Traded

263860:KS Listed on KOSDAQ

## Employee

140 (70% are engineers)

## Customers

Over 1,600



Genians Named a Representative Vendor in

FROST & SULLIVAN

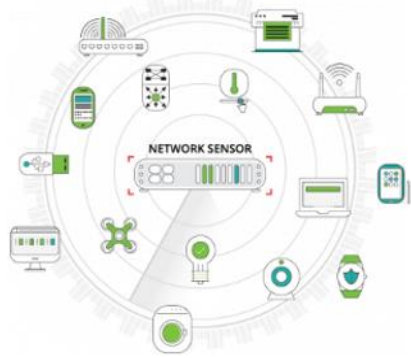
Global NAC Market Forecast to 2024

Gartner®

Market Guide for NAC 2018, 2020

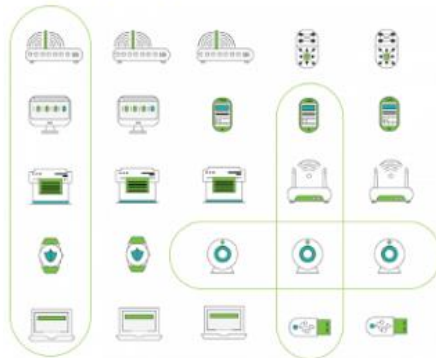
# Genian Next-Gen NAC

1. Illuminate Your Network



**Discover**

2. Tidy Up Your Network



**Categorize**

3. Control Network Access



**Enforce**

4. Log All Activities and Events



**Monitor**

# Genian Device Platform Intelligence (GDPI)



Visibility 2.0

Beyond Device Fingerprinting

Platform Identity, Context and Risk

Cloud Database with API

Available as Subscription Service

Over 6000 New Platforms in 2020

<https://www.genians.com/dpi-list/>

## IDENTITY

Specific Platform

- Manufacturer
- Connection Types
- Actual image of each the device

## CONTEXT

Business Information

- End of Sale (EOS)
- End of Life (EOL)
- Country of Origin

## RISK

Technology Vulnerability

- List of CVEs
- Business Vulnerability
- Out of Business
- Acquisitions

Device Platform Intelligence / TP-Link NC250 WiFi Camera

### TP-Link NC250 WiFi Camera

Platform Information <https://www.tp-link.com/us/home-networking/cloud-camera/tl-nc250/#specifications>

Search Engine [Search on Google](#)

End of Sales	Yes <a href="#">more info</a>
End of Support	Yes <a href="#">more info</a>
Wired Connection	Yes
Wireless Connection	Yes
Fingerprinting Source	<a href="#">HTTP</a> <a href="#">MIC VENDOR</a>
Added at	May 28, 2019
Manufacturer Name	TP-Link Technologies Co., Ltd
Homepage	<a href="http://www.tp-link.com/us/">http://www.tp-link.com/us/</a>
Headquarters	China
Business Status	Ongoing

[Suggest Update](#)

#### Platform's Common Vulnerabilities and Exposures (CVE)

CVE-ID	Severity v3.0	Severity v2.0	Description
CVE-2017-10796 07/02/2017	MEDIUM	LOW	On TP-Link NC250 devices with firmware through 1.2.1 build 170515, anyone can view video and audio without authentication via an rtsp://admin@yourip:554/h264_hd.sdp URL

# Network Access Control



## Step 1

### Dynamic Node Grouping

## Step 2

### Granular Policy Enforcement

## Step 3

### Choose Enforcement Method(s)

## DYNAMIC CLASSIFICATION

- Condition-based Grouping (Over 500 predefined conditions)
- Policy Enforcement Based on Endpoint Compliance Status
- Granular Permissions Assigned

## MULTI-LAYERED SECURITY / ENFORCEMENT

- **Layer 2: ARP Enforcement (Preferred)**
- Layer 2: 802.1x: Built-in RADIUS server
- Layer 3: TCP reset (SPAN/Mirror Port)
- Layer 3: Inline enforcer (Dual-homed Gateway)
- Agent: Quarantine at NIC Level or with Firewall
- DHCP: Built-in DHCP server

ID	Nodes	Status	Node Group	Permission
Devices with CVE-2017-16995	5	<input checked="" type="checkbox"/>	CVE-2017-16995	PERM-ALL
Win7 or Win10 Domain PCs		<input checked="" type="checkbox"/>	Domain PC Win7 and Win10 PCs	PERM-ALL
Allow Full Access for Nodes with Agent Installed	7	<input checked="" type="checkbox"/>	Agent Installed	PERM-ALL
Blocking Exceptions		<input checked="" type="checkbox"/>	Blocking Exceptions	PERM-ALL
Identify Ripple20 Affected Devices by CVE	1	<input checked="" type="checkbox"/>	Ripple20 CVE Affected Devices	PERM-ALL
Zoom Users		<input checked="" type="checkbox"/>	Zoom Installed	DENY-ALL
Unauthorized Device		<input checked="" type="checkbox"/>	IPAM Denied	PERM-DENY
Threat Detected		<input checked="" type="checkbox"/>	Threats Detected	PERM-DENY
Guests		<input checked="" type="checkbox"/>	Guests	PERM-Internet
Contractors		<input checked="" type="checkbox"/>	Contractors	PERM-INTERNET-M/F-8-5
Restrict Unauthorized Printers	1	<input checked="" type="checkbox"/>	Unauthorized Printers	PERM-Internet
Identify End-of-Sale/Support Devices	7	<input checked="" type="checkbox"/>	End of Sale or End of Support Devices	PERM-ALL
Windows 7 End-of-Life		<input checked="" type="checkbox"/>	Windows 7 Devices	PERM-DNS
Agent Not Installed		<input checked="" type="checkbox"/>	Agent Not Installed	PERM-DENY
Agent Not Running		<input checked="" type="checkbox"/>	Agent Not Running	PERM-DENY
Windows Defender Update Needed		<input checked="" type="checkbox"/>	Windows Defender Definitions Older than 6 days	PERM-Internet
Windows Update Not Compliant		<input checked="" type="checkbox"/>	Windows Update Policy Not Compliant	PERM-INTERNAL-SVR
Antivirus Not Compliant		<input checked="" type="checkbox"/>	Antivirus Not Running Antivirus Not Installed Antivirus Real-time Scan Not Running Antivirus Outdated	PERM-EXTERNAL-SVR

# Genian NAC System Components

## Policy Server



Management

- Cloud Managed in Public, Private or Hybrid Environments
- On-Prem Option Delivered as ISO Image, Install as VM or on H/W
- Correlates Data from All Network Sensors
- Policy Configuration, Distribution and Centralized Logging/Reporting

## Network Sensor



Network Visibility  
and Control

- Delivered as ISO Image
- Install as a VM or on H/W
- Small Form Factor H/W Supported (Intel NUC, Mini PC, Raspberry Pi)
- No Integration Required, Non-Intrusive, Fail-Safe Option

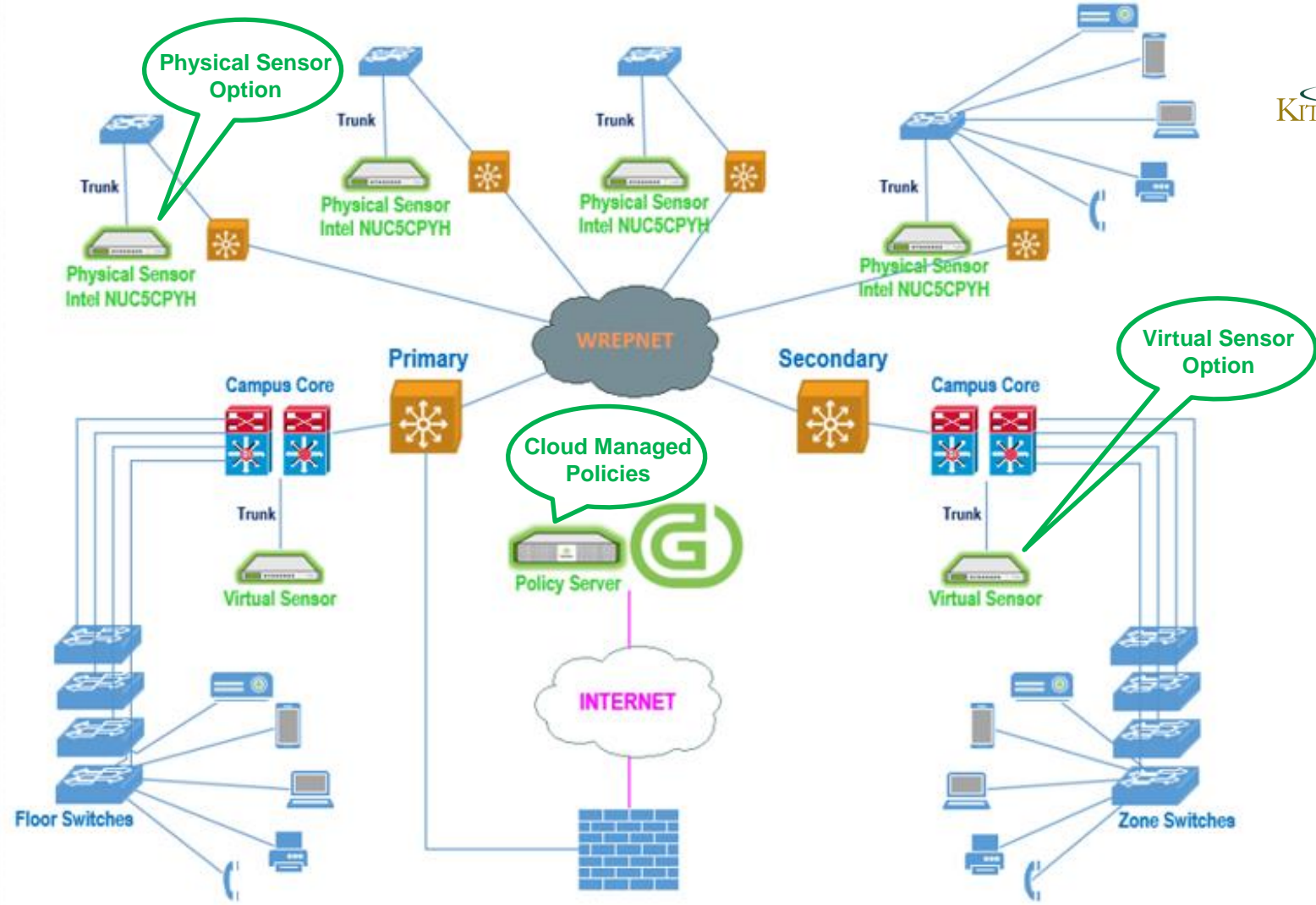
## Agent (Optional)



Endpoint Visibility  
And Control

- Endpoint Visibility, Security Policies and Control
- Collect Hardware, Software and User Information
- 802.1X/WPA2E Auto-Provisioning
- Monitor/Prohibit Ports and Applications, Sensor Option Available





**Small Form Factor device  
pre-staged at Central Location**

**Connect to pre-configured port at  
branch office**

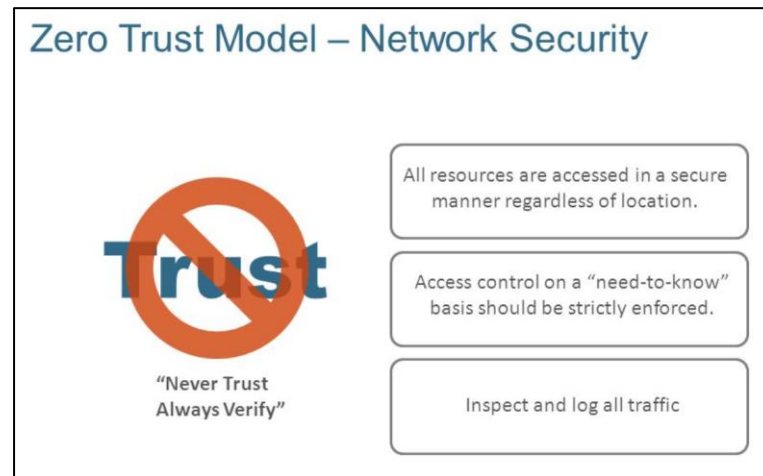
**Sensor automatically registers with  
Cloud Policy Server**

**All Nodes automatically detected and  
policies enforced**



# Zero Trust Model – What is It?

At the most basic level, Zero Trust means exactly what it sounds like, plus a little more. Don't trust anything/anyone and even when you do, allow as little access as possible. Also, be sure you monitor and adapt if needed.



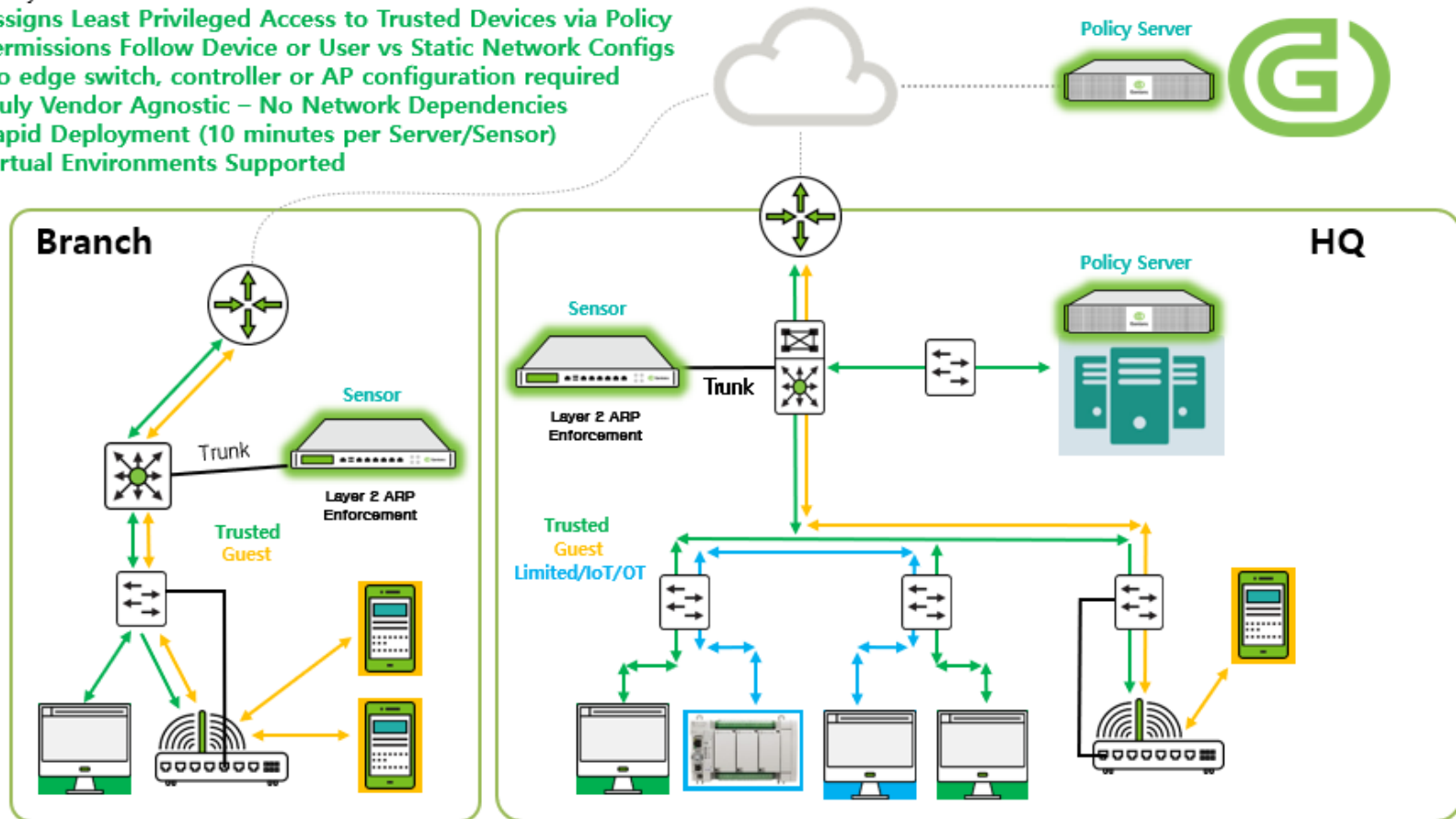


# Segmentation with Genian NAC

- ❑ Identify Devices with Device Platform Intelligence
- ❑ Create Security Tags and Permissions
- ❑ Configure Node Groups based on Conditions
- ❑ Assign Least Privileges Required via Enforcement Policy
- ❑ Permissions Follow Node, Not Tied to Network Configuration

# Genians ARP Enforcement For Segmentation

- Policy Server hosted in customer Data Center or Genians Cloud
- Assigns Least Privileged Access to Trusted Devices via Policy
- Permissions Follow Device or User vs Static Network Configs
- No edge switch, controller or AP configuration required
- Truly Vendor Agnostic – No Network Dependencies
- Rapid Deployment (10 minutes per Server/Sensor)
- Virtual Environments Supported



# Logical Segmentation in Minutes

## Step 1

Define Node Tags

Tag				
▼ Tasks				
<input type="checkbox"/>	Type	Name	Preview	Description
<input type="checkbox"/>	User-Defined	EMPLOYEE	EMPLOYEE	
<input type="checkbox"/>	User-Defined	GUEST ⓘ	GUEST	Guest
<input type="checkbox"/>	User-Defined	LIMITED-OT ⓘ	LIMITED-OT	Limited Access such as OT Devices

## Step 2

Define Node Groups

Employee ⓘ	✓	Tag / is equal to / EMPLOYEE
Guest ⓘ	✓	Tag / is equal to / GUEST
Limited-OT ⓘ	✓	Tag / is equal to / LIMITED-OT

## Step 3

Create Policies and Permissions

Enforcement Policy						
▼ Tasks						
<input type="checkbox"/>	Priority	ID	Nodes	Status	Node Group	Permission
<input type="checkbox"/>	1	Employee	1	✓	Employee	PERM-ALL
<input type="checkbox"/>	2	Guest	1	✓	Guest	PERM-Internet-Only
<input type="checkbox"/>	3	Limited-OT	1	✓	Limited-OT	To-OT-Server-HTTPS-Only

## Step 4

Test and Validate

192.168.1.46	D8:E0:E1:36:15:FC	EMPLOYEE	Employee ⓘ
192.168.1.57	28:39:26:5C:99:3D	GUEST	Guest ⓘ
192.168.1.174	58:D9:C3:6C:34:C6	LIMITED-OT	Limited-OT ⓘ

Genian NAC v5.0 Dashboard Management Log **Policy** Preferences System

Policy

Node Group / 1. Identification

Tasks

Type	ID	Nodes	Status	Operator	Condition	Description
<input type="checkbox"/>	IPv6 Enabled	549	<input checked="" type="checkbox"/>	OR	IPv6 / Global Address exists / IPv6 / Link-local Address exists /	Includes Nodes which have IPv6 Address
<input type="checkbox"/>	IPv6 Router		<input checked="" type="checkbox"/>		IPv6 / known as a IPv6 router /	Includes Nodes which deleted Router Advertisement Packet
<input type="checkbox"/>	PC	846	<input checked="" type="checkbox"/>		Node Type / detected is equal to / PC	PC Node Type
<input type="checkbox"/>	.CoK Access Points	388	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is equal to / Wireless Device	CoK Access Points
<input type="checkbox"/>	.CoK Domain Computers	497	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Hostname / Domain Name / Domain Name is equal to / CoK	CoK Domain Computers
<input type="checkbox"/>	.CoK Domain Servers	24	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is equal to / Server	CoK Domain Servers
<input type="checkbox"/>	.CoK Network Infrastructure	548	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is not equal to / Mobile Device Node Type / detected is not equal to / PC Node Type / detected is not equal to / PINPad Node Type / detected is not equal to / Printer See More	CoK Network Infrastructure
<input type="checkbox"/>	.CoK PINPads	8	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is equal to / PINPad	CoK PINPads
<input type="checkbox"/>	.CoK Printers	177	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is equal to / Printer	CoK Printers
<input type="checkbox"/>	.CoK Projectors	16	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is equal to / Projector	CoK Projectors
<input type="checkbox"/>	.CoK Sensors		<input checked="" type="checkbox"/>	AND	Node Type / detected is equal to / Network Sensor Node Type / detected is equal to / Policy Server	CoK Sensors
<input type="checkbox"/>	.CoK UPS	45	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is equal to / UPS	CoK UPS
<input type="checkbox"/>	.CoK VoIP Phones	1002	<input checked="" type="checkbox"/>	AND	Tag / is equal to / TRUSTED Node Type / detected is equal to / VoIP	CoK VoIP Phones
<input type="checkbox"/>	.Guest Devices	1	<input checked="" type="checkbox"/>		Tag / is equal to / GUEST	Guest Devices
<input type="checkbox"/>	.Unknown Devices	5	<input checked="" type="checkbox"/>	AND	Tag / is not equal to / TRUSTED Sensor / is / Registered as Sensor	Unknown Devices

Tag for Trusted Devices

Tag for Guest Devices

Tag for Everything Else

Genian NAC v5.0 Dashboard Management Log **Policy** Preferences System

Policy

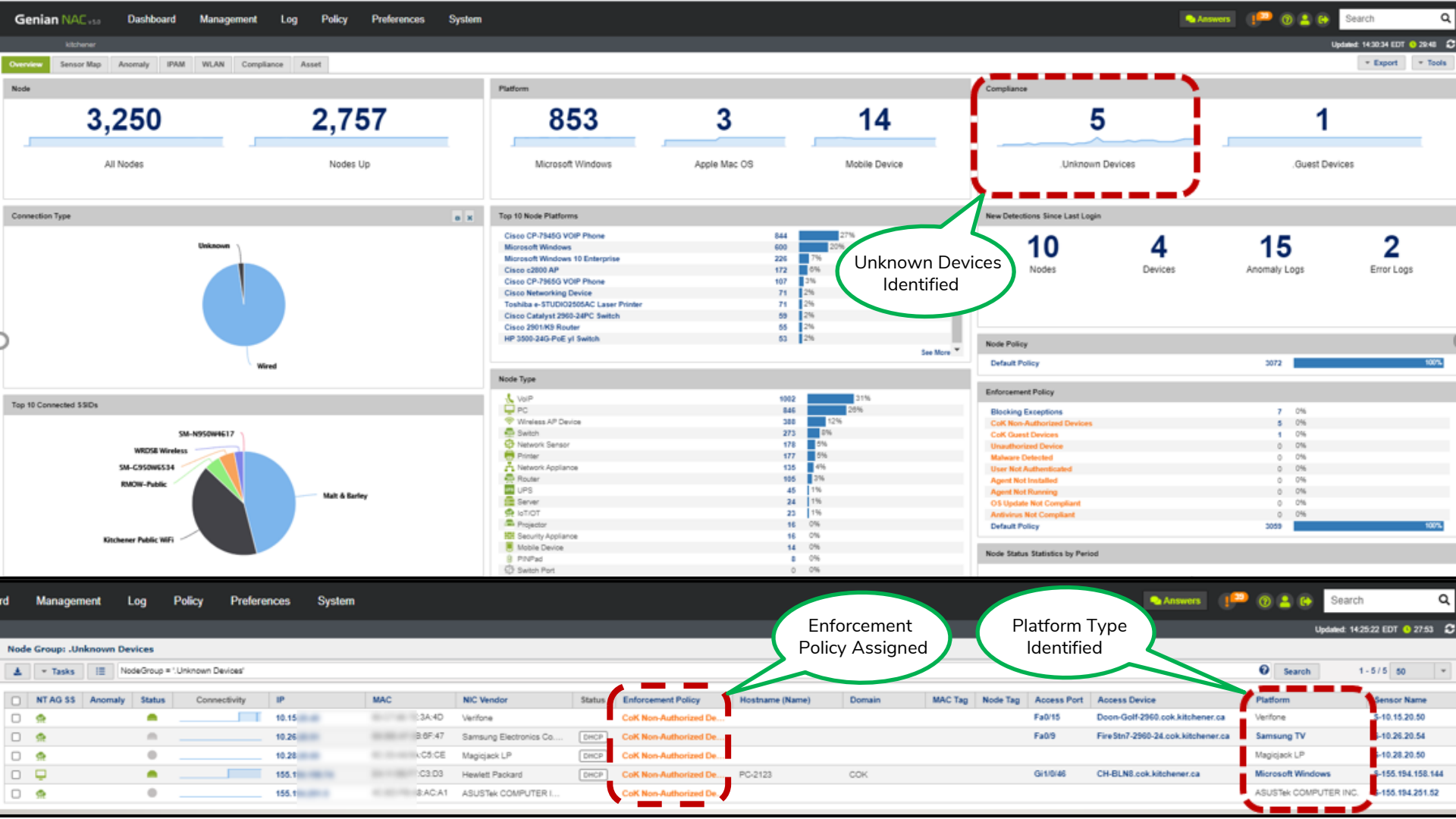
Enforcement Policy

Tasks

Priority	ID	Nodes	Status	Node Group	Permission	Agent Action	Description
1	Blocking Exceptions	7	<input checked="" type="checkbox"/>	Blocking Exceptions	PERM-ALL		Allows Internet access by excluding from blocking
2	CoK Non-Authorized Devices	5	<input checked="" type="checkbox"/>	.Unknown Devices	PERM-DENY-ALL		Blocks any access
3	CoK Guest Devices	1	<input checked="" type="checkbox"/>	.Guest Devices	PERM-INTERNET		Allows Internet access only to CoK Guest Devices

Permissions Assigned





Unknown Devices Identified

Enforcement Policy Assigned

Platform Type Identified

# Monitoring - Logs

Log Filter : New Platform Detected

Logs

Status Logs

All

Description

"New Platform Detected"

Edit filter

Tasks

Real-Time Monitoring

Time	Log IDs	Sensor	IP	MAC	Username	Username	Depar...	Description
2020-08-28 15:39:34	System	124.57	124.20	64:48				New Platform detected. PLATFORM='Hewlett-Packard hp LaserJet 1320 series'

Log Filter : New Platform Detected									
Logs		Status Logs	All		Log IDs : Policy Edit filter				
Time ↕	Log IDs	Sensor	IP	MAC	Username	Username	Depar...	Description	
2020-08-28 15:15:12	Policy	124.57	124.152	3D:19				Enforcement Policy changed. OLD='Unknown', NEW='CoK Non- Authorized Devices', BY='New Node Registration'	

# Monitoring – Notifications / Actions

**Log Filter : New Device Detected**

Logs Status Logs All Description : "New MAC Detected" [Edit filter](#)

**Description**

**Tree & Log Monitor**

☒ Display the Log Filter on Log Tree and Log Monitor.

**Columns to Display**

Available		Selected
	→	Time
	→	Type
	→	Log ID
	→	Sensor
	→	IP
	→	MAC
	→	Username
	→	Full Name
	→	Department
	→	Description
	→	Remarks

**\*Help for Macro ?**

**Notification**

☐ When the logs defined by the Log Filter are generated, the notification will be sent based on the settings set below.

**SYSLOG**

☐ When the logs defined by the Log Filter are generated, they will be sent to SYSLOG server.

**SNMP Trap**

☐ When the logs defined by the Log Filter are generated, the SNMP Trap will be sent to SNMP server.

**Webhook**

☐ When the logs defined by the Log Filter are generated, the page will be called based on the URL specified below.

**Tag**

Assign

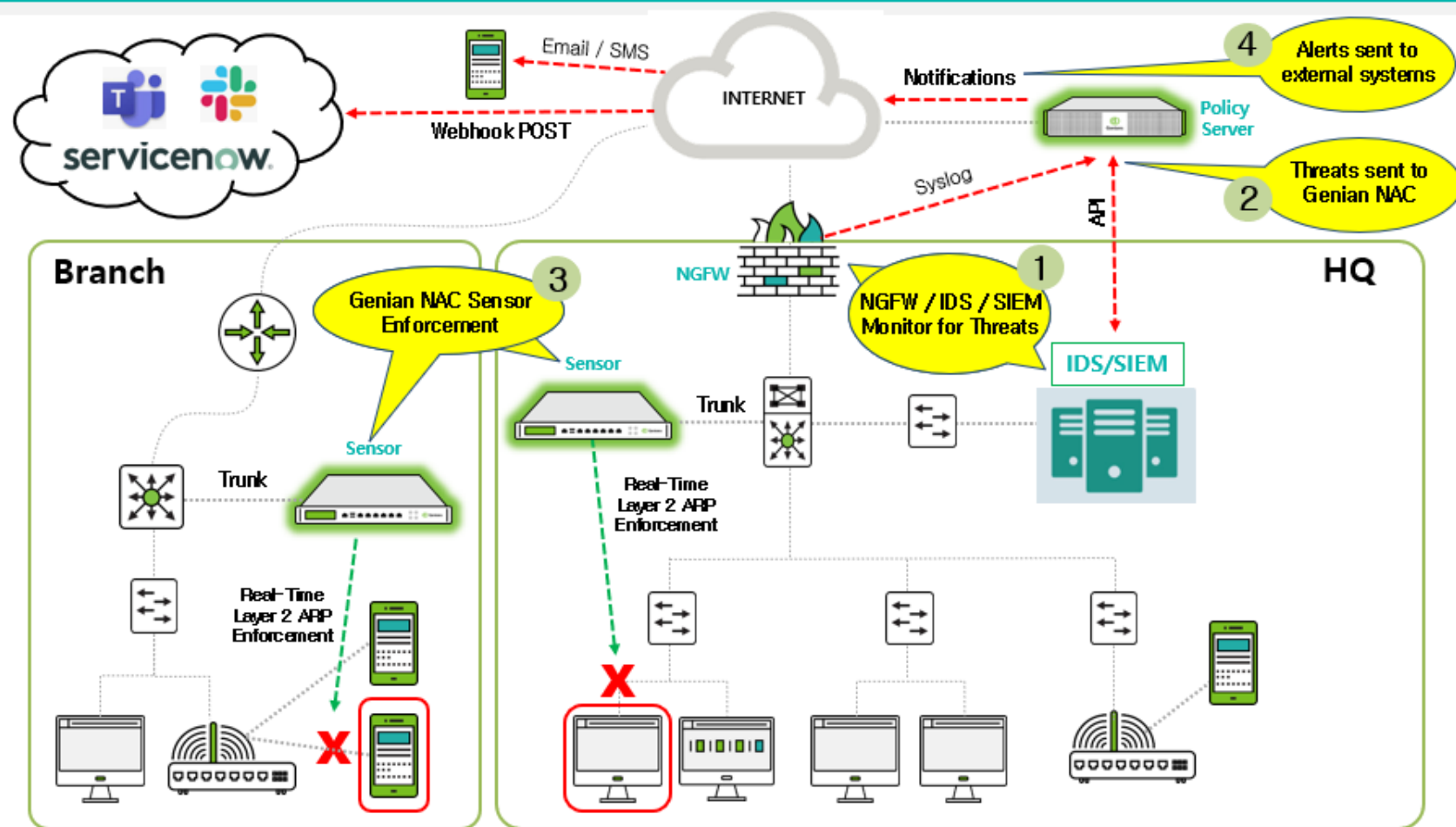
Email or SMS  
to Admins

Webhook to  
Slack / Teams

Notify / Action  
Based on Event

Dynamically  
Tag Nodes

# Genians and IDS/SIEM/NGFW Security Automation



THANK YOU!

Questions?

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Next-Gen Network Access Control

[www.genians.com](http://www.genians.com)