



Genians Partners Success (GPS)

Together. More Secure

GPS

Genians Partner Success

- *Cybersecurity Journey with Genians*
- Genians Next-Gen NAC
- GPS Overview

Appendix: Genian NAC (Editions, Pricing, Appliance)

Cybersecurity Journey with Genians

- *What are the cybersecurity challenges most organization are facing today?*
- What is the first thing to to be considered?
- Why is Network Access Control (NAC) demanded?
- Why is Genians Next-Gen NAC?



"Expects to see 20 billion IoT devices and more than 65% of enterprises adopt IoT by 2020. Unfortunately, most of these devices have little or no protection at the software and infrastructure levels."



"Companies have up to 70 different security vendors installed and in their company to solve problems."



"62% of companies are actively consolidating their cybersecurity vendors and looking for enterprise class providers"



"69% of companies see compliance mandates driving spending."



"43 percent of cyber attacks target small business."



"60 percent of small companies go out of business within six months of a cyber attack."

"I just don't want to add another touch point as I am busy with our existing cybersecurity solutions, which are not working efficiently enough to catch up with current business demands, as well as compliance.

I could not figure out a way to solve my daily issues caused by IT security fundamentally. Also, budget is another headache"

- John, IT Manager

A beauty supply company in NY

- What are the essentials of a cybersecurity foundation?
- How can I get security empowered by compliance?
- How reliable and affordable is the solution?
- Is it sustainable?

Major Business Drivers

Too Many. Too Complicated. Too Slow. Too Expensive.

EVOLVING NETWORK ENVIRONMENT

- Legacy + Wired + Wireless + Multi Cloud + 5G
- IT / OT

PROBLEMS

- Lack of Endpoints Visibility: Unknown, Non-compliant, Compromised/infected devices
- Expensive Pre/Post admission control
- Less effective IP/MAC management for mobile users, IoT devices
- Sophisticated wireless access control
- Too many silos

Cybersecurity Journey with Genians

- What are the cybersecurity challenges most organization are facing today?
- **What is the first thing to be considered?**
- Why is Network Access Control (NAC) demanded?
- Why is Genians Next-Gen NAC?

The Critical 3 Steps for Cybersecurity



BASIC

Find out what is existing and happening in your network



FOUNDATIONAL

Manage your network access by assessing policy compliance



ORGANIZATIONAL

Automate IT security practice by integrating with IT resources



By implementing the Center for Internet Security's (CIS) Controls, your organization can defeat over **85% of common attacks**

* Network Access Control (NAC) is the key for the BASIC Control.

NAC

Common Requirements for Regulatory Compliances

CIS BASIC Controls	PCI DSS	HIPAA	ISO 27002	Cloud Security Alliance	NIST	NSA	NERC CIP	Saudi AMA
1. Inventory and Control of Hardware Assets	✓	✓	✓	✓	✓	✓	✓	✓
2. Inventory and Control of Software Assets	✓	✓	✓	✓	✓	✓	✓	✓
3. Continuous Vulnerability Management	✓	✓	✓	✓	✓	✓	✓	✓
4. Controlled Use of Administrative Privileges	✓	✓	✓	✓	✓	✓	✓	✓
5. Secure Configuration for Hardware and Software on Mobile Devices, Laptops, Workstations and Servers	✓	✓	✓	✓	✓	✓	✓	✓
6. Maintenance, Monitoring and Analysis of Audit Logs	✓	✓	✓	✓	✓	✓	✓	✓

Cybersecurity Journey with Genians

- What are the cybersecurity challenges most organization are facing today?
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- Why is Genians Next-Gen NAC?

Basic Requirements for All

Inventory and Control of Hardware Assets

Inventory and Control of Software Assets

Continuous Vulnerability Management

Controlled Use of Administrative Privileges

Secure Configuration for Hardware and Software on Mobile Devices, Laptops, Workstations and Servers

Maintenance, Monitoring and Analysis of Audit Logs

Network Access Control Can

1

Detect all IP-enabled devices on the network and identify their specific platform information

2

Collect installed software information on all devices.

3

Check the status of IT security policy compliance and remediate non-compliant devices.

4

Authorize devices/users based on users' roles and responsibilities.

5

Inspect detected devices' configuration and security settings and maintain security baseline.

6

Monitor every single access event by devices and log all access history as part of the audit trail.

Why Next-Gen NAC is Demanded?

SO WHAT IS NAC AGAIN?

NAC monitors IP-enabled devices on the network and performs compliance checks to ensure that all connected devices are identified, classified, authorized, and given policy-based access control to ensure the highest levels of IT security, availability, and resilience.

Benefits

- Full visibility and network access control for entire networks
- Unified IT security policy management

Challenges

- Technology: Difficult to deploy and maintain because of many dependencies
- Cost: Very expensive

IT'S TIME TO SHARE AND EXPAND NAC CAPABILITIES FOR THE IOT ERA

- Various devices in the IoT era must be manageable **without disturbing** dynamic networking environments.
- NAC should be **easy** to manage and **affordable** for any organizations regardless of industry or company size.

Cybersecurity Journey with Genians

- What are the cybersecurity challenges most organization are facing today?
- What is the first thing to do?
- Why is Network Access Control (NAC) demanded?
- Why is Genians Next-Gen NAC?

Why Genians?

THE MOST TRUSTED COMPANY: GENIANS

Since 2005, Genians' Next-Gen NAC solution has been deployed by more than 1,600 organizations of all sizes and in all industry verticals, including global Fortune 500 companies, the government, military, energy, finance, healthcare, education, and more. These organizations now possess clear visibility into their entire networks and are not only able to identify but to classify all network assets and automate compliance enforcement with IT security policies in real-time via integration and orchestration with existing IT security solutions..

INDUSTRY LEADER

Genians delivers an enterprise-grade NAC solution by leveraging Cloud technology for businesses of all sizes, including those that struggle with technical challenges and budget issues, especially SMEs.

Genian NAC



GATHERING INTELLIGENCE

Networks
Devices
Users

TAKING ACTIONS

Network Surveillance
Network Access Control
Network Security Automation

Company Updates

Business Name

Genians, Inc.

Main Product

Genian NAC

Established

2005

Publicly Traded

263860:KS Listed on KOSDAQ

Employees

130 (70% are engineers)



Company Updates

Over 1,600 customers, including global Fortune 500 companies, the government, the military, energy, finance, healthcare, education, and more.

Enterprise



Financial



Gov/Military



Ministry of the Interior and Safety



Supreme Prosecutors' Office
Republic of Korea



Korea Chamber of
Commerce and Industry



Infra/Energy



Healthcare



Samsung
Medical
Center



Education



GPS

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Genian NAC

Next-Gen Network Access Control



**Network
Surveillance**



**Network
Access Control**



**Network
Automation**

Security



*Complete Visibility powered by Device Platform
Intelligence and Context-based Access Control
for the IoT era*

*A Critical Control for Regulation
Actionable Compliance*

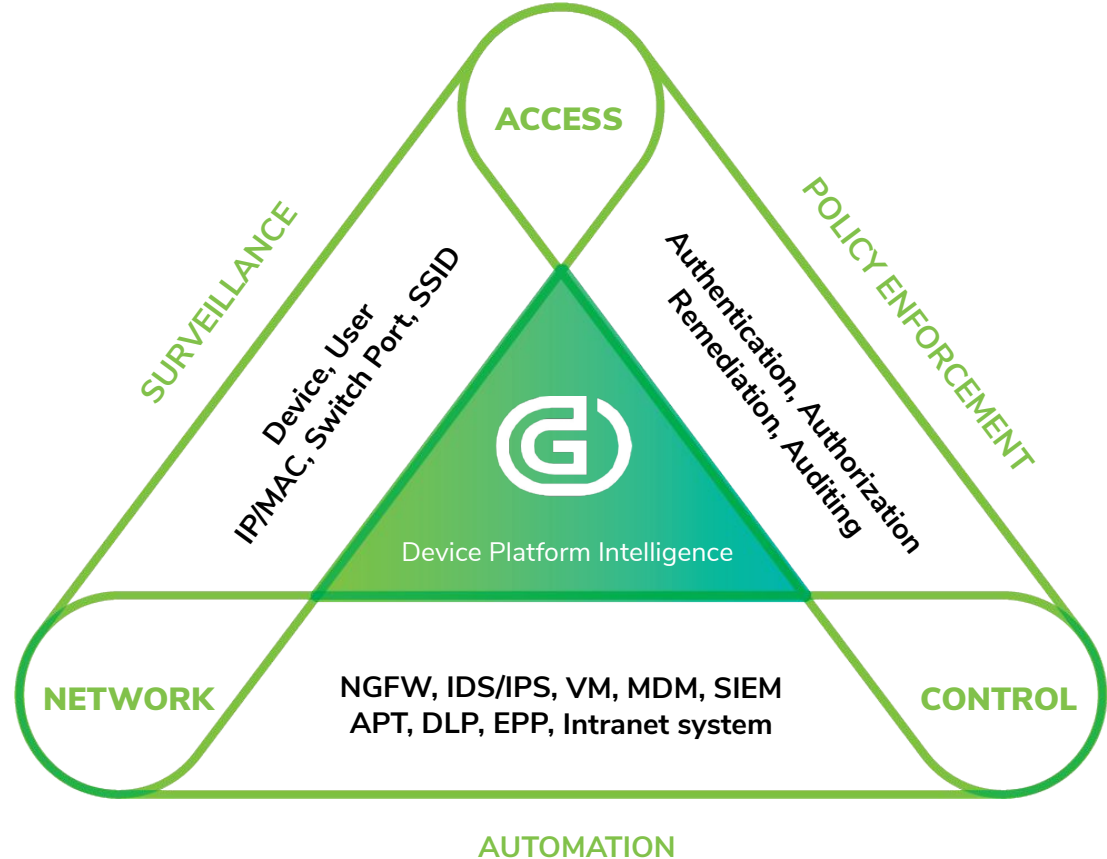


Genian NAC

Provides network surveillance powered by DPI and performs ongoing compliance checks to ensure that all connected devices are automatically identified, classified, authorized, and given policy-based access control.

It also provides the following major features:

- Mobile, BYOD, Guest
- IP Address Management (IPAM)
- Switch Port Management
- WLAN Security
- Endpoint Configuration Management
- Built-in Services (DHCP, RADIUS, Syslog)





Device Platform Intelligence

Genian NAC incorporated with Device Platform Intelligence (DPI) can present the most accurate device identity, along with its contextual and risk information in order to enhance network visibility and secure network access for the IoT era.

DPI can be shared through the Genians Cloud.

IDENTITY

Distinct information

- The name of the Device Platform consists of: manufacturer, device name, model number (Integrated with the Common Platform Enumeration (CPE) dictionary)
- An actual image of each device platform
- The list of device fingerprinting sources
- Network connection type (Wired, Wireless)
- Release date

CONTEXT

Access Information

- IP/MAC, SSID, Switch Port
- User information

Business Information

- End of life (EOL)
- End of support (EOS)
- Manufacturer business status / location / homepage

Extended Information

- Linked to Product webpage
- Linked to Google search engine

RISK

Technology Vulnerability

- Integrated with Common Vulnerabilities and Exposures (CVE)
- Reports device platforms exposed to vulnerability issues in real time
- Alerts and notifications

Business Vulnerability

- Reports manufacturer / vendor going out of business or being acquired, which can introduce systems that cannot be upgraded or patched



Network Surveillance

- The most accurate device platform
- Real time monitoring for compliance
- Detects abnormal network traffic

COVERAGE

- Monitors heterogeneous network environments: Wired, Wireless, ICS
- Monitors wireless packets by Wireless Sensors or Agents
- Monitors all managed, unmanaged, and even legacy networking devices

DETECTION

- Provides the most accurate device platform information and sees access trends
- Discovers contextual access information (What, Who, Where, When, How)
- Detects compliance status change over time

OBSERVATION

- Finds non-compliant, unknown, rogue, misconfigured devices
- Discovers abnormal network traffic (e.g. ARP Spoof/Bomb, MAC/IP Cloning, Port scanning, Invalid Gateway)
- Presents personalized information through fully customizable dashboards

DEVICE PLATFORM INTELLIGENCE FOR SURVEILLANCE

Presents the most accurate device identity, along with its contextual and risk information in order to enhance network visibility for the IoT era.



Network Access Control

- Dynamic node grouping
- Granular policy management
- Layered security

DYNAMIC CLASSIFICATION

- Condition-based grouping (Over 500 predefined conditions)
- Policy assignment based on the status change of endpoint compliance

MULTI-LAYERED SECURITY

- Layer 2: ARP Poisoning (using Network Sensor)
- Layer 3: TCP reset (using Mirror Sensor)
- Layer 3: Inline enforcer (Dual-homed Gateway)
- Agent: NIC/Power Control, Alert Popup
- 802.1x: Built-in RADIUS server
- DHCP: Built-in DHCP server
- Integration: Firewall, Switch port shutdown
- Captive Web Portal for guest, non-compliant

DEVICE PLATFORM INTELLIGENCE FOR NETWORK ACCESS CONTROL

Classify device groups based on dynamic security compliance requirements. Security policies can thus be enforced more effectively for each group to maintain a security baseline for the IoT era.



Network Security Automation

- Next-Gen Firewall
- IDS/IIPS
- VM
- MDM
- SIEM
- APT
- DLP
- Intranet

AUTOMATE DAILY IT SECURITY OPERATIONS & CONTROLS

Genian NAC integrates a wide range of IT security and business solutions into each enterprise's Policy Server to ensure unified policy enforcement. Genian NAC supports custom integration using Syslog, Webhook, REST API, and Syslog.

Perimeter Security

- Give: IP-User information for user-aware policy
- Take: Receive Infected Endpoint IP or MAC then quarantine it

Threat Detection

- Give: IP information (user, history, platform.)
- Take: Receive Infected Endpoint IP or MAC then quarantine it

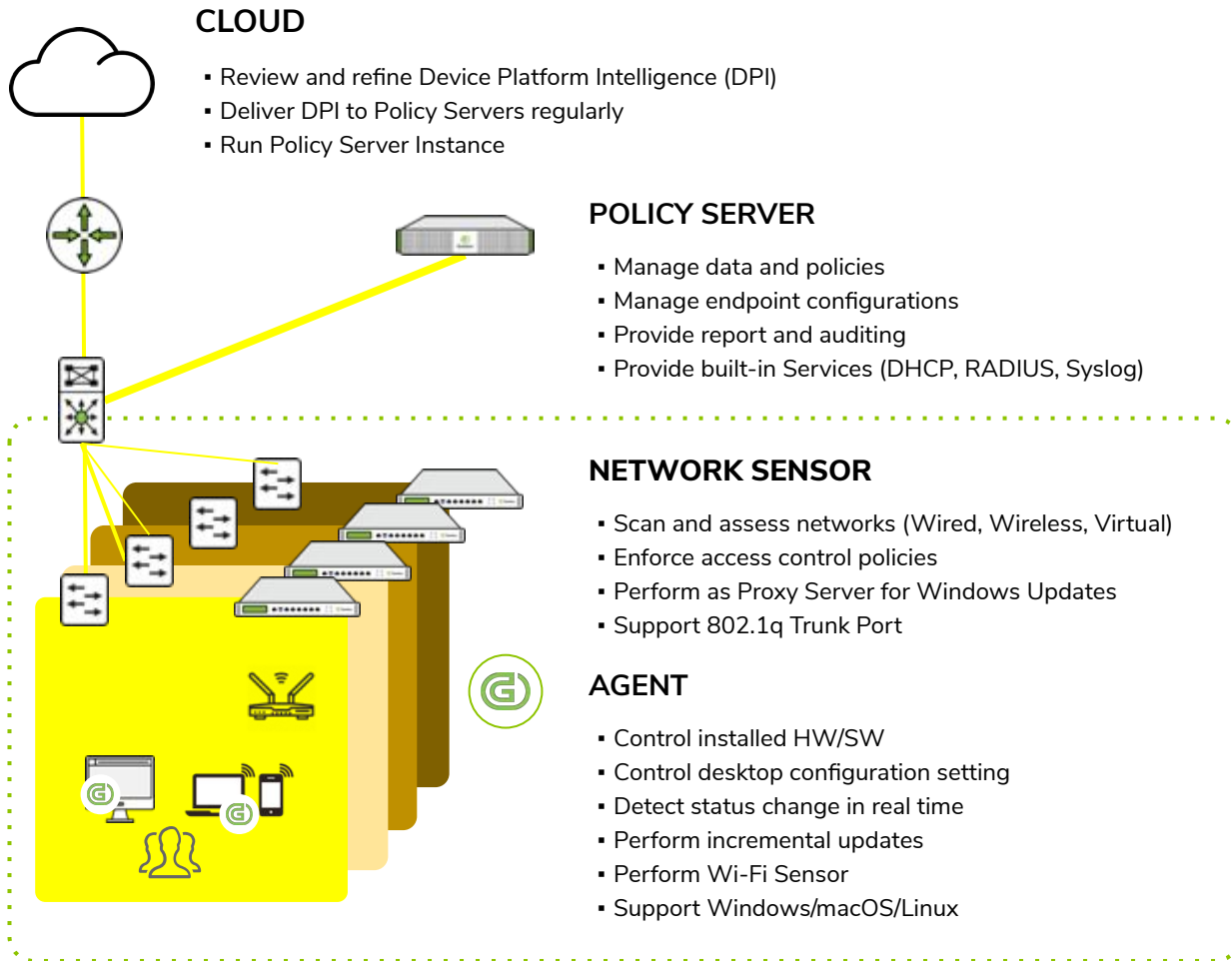
Enterprise Mobility

- Give: New device information
- Take: Block mobile devices if EMM agent is not installed

How It Works

Genian NAC uses Layer 2-based Network Sensors

- Out-of-band
- No network config changes
- Real time network surveillance
- Granular access control
- Easy scalability
- Runs on virtual or physical machines (Intel-based)



**Working
Together**

ESSENTIAL FEATURES

Device Profiling /

Network Surveillance

DHCP

RADIUS

Syslog

+ NAC =



Get free trial!

**EASY TO ACCESS
AFFORDABLE PRICING**

Must Have

Nice To Have

You Pick. We Deliver.

FREE & AFFORDABLE EDITIONS

License based on # of active devices



BASIC (FREE UP TO 300)

Network Surveillance



PROFESSIONAL

Network Access Control



ENTERPRISE

Network Security Automation

FLEXIBLE DEPLOYMENT OPTIONS

Easy Scalability. No Disruption.



SOFTWARE

Host Genian NAC on your local server



CLOUD-MANAGED

Run your Policy Server in the cloud



MANAGED SERVICE PROVIDER (MSP) READY

Build your own NAC-as-a-Service

Affordable Pricing for the Essential Services plus NAC

	No. Device	On-Premises (Perpetual)			On-Premises (Maint. per year)			On-Premises (Subscription/Year)			Cloud (per month)			Cloud (per year)		
		Basic	Professional	Enterprise	Basic	Professional	Enterprise	Basic	Professional	Enterprise	Basic	Professional	Enterprise	Basic	Professional	Enterprise
	100	\$1,200.00	\$2,400.00	\$4,800.00	\$240.00	\$480.00	\$960.00	\$480.00	\$960.00	\$1,920.00	\$50.00	\$100.00	\$200.00	\$500.00	\$1,000.00	\$2,000.00
	200	\$2,400.00	\$4,800.00	\$9,600.00	\$480.00	\$960.00	\$1,920.00	\$960.00	\$1,920.00	\$3,840.00	\$100.00	\$200.00	\$400.00	\$1,000.00	\$2,000.00	\$4,000.00
	300	\$3,060.00	\$6,120.00	\$12,240.00	\$612.00	\$1,224.00	\$2,448.00	\$1,224.00	\$2,448.00	\$4,896.00	\$127.00	\$254.00	\$508.00	\$1,270.00	\$2,540.00	\$5,080.00
	400	\$3,720.00	\$7,440.00	\$14,880.00	\$744.00	\$1,488.00	\$2,976.00	\$1,488.00	\$2,976.00	\$5,952.00	\$155.00	\$310.00	\$620.00	\$1,550.00	\$3,100.00	\$6,200.00
	500	\$4,380.00	\$8,760.00	\$17,520.00	\$876.00	\$1,752.00	\$3,504.00	\$1,752.00	\$3,504.00	\$7,008.00	\$182.00	\$364.00	\$728.00	\$1,820.00	\$3,640.00	\$7,280.00
	600	\$4,860.00	\$9,720.00	\$19,440.00	\$972.00	\$1,944.00	\$3,888.00	\$1,944.00	\$3,888.00	\$7,776.00	\$202.00	\$404.00	\$808.00	\$2,020.00	\$4,040.00	\$8,080.00
	700	\$5,340.00	\$10,680.00	\$21,360.00	\$1,068.00	\$2,136.00	\$4,272.00	\$2,136.00	\$4,272.00	\$8,544.00	\$222.00	\$444.00	\$888.00	\$2,220.00	\$4,440.00	\$8,880.00
	800	\$5,820.00	\$11,640.00	\$23,280.00	\$1,164.00	\$2,328.00	\$4,656.00	\$2,328.00	\$4,656.00	\$9,312.00	\$242.00	\$484.00	\$968.00	\$2,420.00	\$4,840.00	\$9,680.00
	900	\$6,300.00	\$12,600.00	\$25,200.00	\$1,260.00	\$2,520.00	\$5,040.00	\$2,520.00	\$5,040.00	\$10,080.00	\$262.00	\$524.00	\$1,048.00	\$2,620.00	\$5,240.00	\$10,480.00
	1,000	\$6,780.00	\$13,560.00	\$27,120.00	\$1,356.00	\$2,712.00	\$5,424.00	\$2,712.00	\$5,424.00	\$10,848.00	\$282.00	\$564.00	\$1,128.00	\$2,820.00	\$5,640.00	\$11,280.00
	1,500	\$8,460.00	\$16,920.00	\$33,840.00	\$1,692.00	\$3,384.00	\$6,768.00	\$3,384.00	\$6,768.00	\$13,536.00	\$352.00	\$704.00	\$1,408.00	\$3,520.00	\$7,040.00	\$14,080.00
	2,000	\$10,140.00	\$20,280.00	\$40,560.00	\$2,028.00	\$4,056.00	\$8,112.00	\$4,056.00	\$8,112.00	\$16,224.00	\$422.00	\$844.00	\$1,688.00	\$4,220.00	\$8,440.00	\$16,880.00
	2,500	\$11,820.00	\$23,640.00	\$47,280.00	\$2,364.00	\$4,728.00	\$9,456.00	\$4,728.00	\$9,456.00	\$18,912.00	\$492.00	\$984.00	\$1,968.00	\$4,920.00	\$9,840.00	\$19,680.00
	3,000	\$13,500.00	\$27,000.00	\$54,000.00	\$2,700.00	\$5,400.00	\$10,800.00	\$5,400.00	\$10,800.00	\$21,600.00	\$562.00	\$1,124.00	\$2,248.00	\$5,620.00	\$11,240.00	\$22,480.00
	4,000	\$16,860.00	\$33,720.00	\$67,440.00	\$3,372.00	\$6,744.00	\$13,488.00	\$6,744.00	\$13,488.00	\$26,976.00	\$702.00	\$1,404.00	\$2,808.00	\$7,020.00	\$14,040.00	\$28,080.00
	5,000	\$20,220.00	\$40,440.00	\$80,880.00	\$4,044.00	\$8,088.00	\$16,176.00	\$8,088.00	\$16,176.00	\$32,352.00	\$842.00	\$1,684.00	\$3,368.00	\$8,420.00	\$16,840.00	\$33,680.00
	6,000	\$21,420.00	\$42,840.00	\$85,680.00	\$4,284.00	\$8,568.00	\$17,136.00	\$8,568.00	\$17,136.00	\$34,272.00	\$892.00	\$1,784.00	\$3,568.00	\$8,920.00	\$17,840.00	\$35,680.00
	7,000	\$22,620.00	\$45,240.00	\$90,480.00	\$4,524.00	\$9,048.00	\$18,096.00	\$9,048.00	\$18,096.00	\$36,192.00	\$942.00	\$1,884.00	\$3,768.00	\$9,420.00	\$18,840.00	\$37,680.00
	8,000	\$23,820.00	\$47,640.00	\$95,280.00	\$4,764.00	\$9,528.00	\$19,056.00	\$9,528.00	\$19,056.00	\$38,112.00	\$992.00	\$1,984.00	\$3,968.00	\$9,920.00	\$19,840.00	\$39,680.00
	9,000	\$25,020.00	\$50,040.00	\$100,080.00	\$5,004.00	\$10,008.00	\$20,016.00	\$10,008.00	\$20,016.00	\$40,032.00	\$1,042.00	\$2,084.00	\$4,168.00	\$10,420.00	\$20,840.00	\$41,680.00
	10,000	\$26,220.00	\$52,440.00	\$104,880.00	\$5,244.00	\$10,488.00	\$20,976.00	\$10,488.00	\$20,976.00	\$41,952.00	\$1,092.00	\$2,184.00	\$4,368.00	\$10,920.00	\$21,840.00	\$43,680.00
	15,000	\$30,420.00	\$60,840.00	\$121,680.00	\$6,084.00	\$12,168.00	\$24,336.00	\$12,168.00	\$24,336.00	\$48,672.00	\$1,267.00	\$2,534.00	\$5,068.00	\$12,670.00	\$25,340.00	\$50,680.00
	20,000	\$33,420.00	\$66,840.00	\$133,680.00	\$6,684.00	\$13,368.00	\$26,736.00	\$13,368.00	\$26,736.00	\$53,472.00	\$1,392.00	\$2,784.00	\$5,568.00	\$13,920.00	\$27,840.00	\$55,680.00
	25,000	\$36,420.00	\$72,840.00	\$145,680.00	\$7,284.00	\$14,568.00	\$29,136.00	\$14,568.00	\$29,136.00	\$58,272.00	\$1,517.00	\$3,034.00	\$6,068.00	\$15,170.00	\$30,340.00	\$60,680.00
	30,000	\$39,420.00	\$78,840.00	\$157,680.00	\$7,884.00	\$15,768.00	\$31,536.00	\$15,768.00	\$31,536.00	\$63,072.00	\$1,642.00	\$3,284.00	\$6,568.00	\$16,420.00	\$32,840.00	\$65,680.00
	40,000	\$45,420.00	\$90,840.00	\$181,680.00	\$9,084.00	\$18,168.00	\$36,336.00	\$18,168.00	\$36,336.00	\$72,672.00	\$1,892.00	\$3,784.00	\$7,568.00	\$18,920.00	\$37,840.00	\$75,680.00
	50,000	\$51,420.00	\$102,840.00	\$205,680.00	\$10,284.00	\$20,568.00	\$41,136.00	\$20,568.00	\$41,136.00	\$82,272.00	\$2,142.00	\$4,284.00	\$8,568.00	\$21,420.00	\$42,840.00	\$85,680.00
	60,000	\$57,420.00	\$114,840.00	\$229,680.00	\$11,484.00	\$22,968.00	\$45,936.00	\$22,968.00	\$45,936.00	\$91,872.00	\$2,392.00	\$4,784.00	\$9,568.00	\$23,920.00	\$47,840.00	\$95,680.00
	70,000	\$66,420.00	\$132,840.00	\$265,680.00	\$13,284.00	\$26,568.00	\$53,136.00	\$26,568.00	\$53,136.00	\$106,272.00	\$2,767.00	\$5,534.00	\$11,068.00	\$27,670.00	\$55,340.00	\$110,680.00
	80,000	\$72,420.00	\$144,840.00	\$289,680.00	\$14,484.00	\$28,968.00	\$57,936.00	\$28,968.00	\$57,936.00	\$115,872.00	\$3,017.00	\$6,034.00	\$12,068.00	\$30,170.00	\$60,340.00	\$120,680.00
	90,000	\$78,420.00	\$156,840.00	\$313,680.00	\$15,684.00	\$31,368.00	\$62,736.00	\$31,368.00	\$62,736.00	\$125,472.00	\$3,267.00	\$6,534.00	\$13,068.00	\$32,670.00	\$65,340.00	\$130,680.00
	100,000	\$84,420.00	\$168,840.00	\$337,680.00	\$16,884.00	\$33,768.00	\$67,536.00	\$33,768.00	\$67,536.00	\$135,072.00	\$3,517.00	\$7,034.00	\$14,068.00	\$35,170.00	\$70,340.00	\$140,680.00

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TOGETHER. MORE SECURE

Genians Partner Success (GPS) guides us to discover new sales opportunities and find out the best way to grow profits by leveraging market-proven Next-Gen Network Access Control solution, Genian NAC.

GPS recognizes our valued partners by three different levels:

- **Silver:** Focused on sales and marketing activities
- **Gold:** Focused on services delivery
- **Platinum:** Focused on custom business models

Any organizations or individual, who wants to be “**Authorized**” to sell Genian NAC, Genians Silver, Gold, or Platinum partner can help enroll them to become an Authorized Reseller.

GPS Qualifications

	Authorized	SILVER	GOLD	PLATINUM
Business Capability (Sales/Marketing)				
Present Genian NAC Solutions (Sales pitch)	✓	✓	✓	✓
Demonstrate security product sales experiences		✓	✓	✓
Demonstrate MSSP business experiences				✓
Reach set sales goal			20K USD	
Lead technical responses to RFI, RFP, RFQ and execute product demo & PoCs		✓	✓	✓
Drive marketing events (Tradeshows, Seminar, Conference, Webinars)		✓	✓	✓
Operation				
Deal registration	✓	✓	✓	✓
Present annual sales forecasting			✓	✓
Join Quarterly Business Review (QBR)			✓	✓
Certifications				
Genians Certified Engineer			✓	✓
Genians Certified Sales (Min 6 months Sales experience under Bronze, Silver)			✓	✓

GPS Benefits

	Authorized	SILVER	GOLD	PLATINUM
Marketing				
Partner locator		✓	✓	✓
Tools & Collateral		✓	✓	✓
Lead Sharing		✓	✓	✓
Co-branded resources		✓	✓	✓
Sales				
Discount (On-prem)	30%	40%	50%	55%
Discount (On-prem Subscription)	25%	30%	40%	45%
Discount (Cloud-Managed))	20%	30%	40%	45%
Reward program / Deal Sharing		✓	✓	✓
Support				
Online product training and support (Slack)	✓	✓	✓	✓
Onsite Product Training (Free training costs & accommodation)			✓	✓
Onsite Sales Training (Free training costs & accommodation)			✓	✓

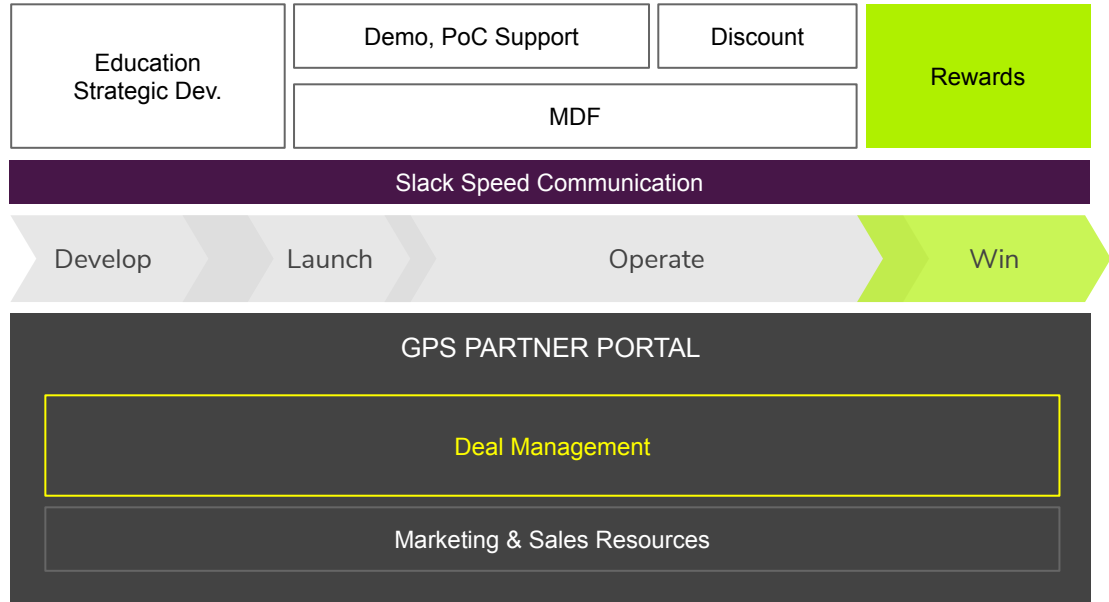
GPS

Support

SALES ENABLEMENT

GPS programs enable partners to drive more successful sales experiences and profits.

- Transparency & Clarity: Straight-forward pricing models and policy.
- Partner-centric: Instant communication channels, Business intelligence and leads sharing
- Customer-centric: Free & Affordable edition. Simple trial & buy process. Online docs & community



GPS

Support

EDUCATION

	Authorized	SILVER	GOLD	PLATINUM
Slack based Online Product Training	✓			
Onsite Product Training (Basic)	NA	3 Days		
Onsite Product Training (Advanced)	NA	3 Days		

- Genians Headquarters in Korea and Boston office provides the official training quarterly basis.
- The training costs and accommodation will be provided by Genians. (Travel cost not included)

GPS

Resources

Marketing Contents

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– Michael Jordan



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Company Name	Product	Edition	Number Of Devices	Expected Revenue (USD)	Expected Closing Date	Last Updated Time	License
123	Genian NAC Software	Basic Edition	400	\$ 0		Nov 19, 2018 03:11 PM	Create
123	Genian NAC Software	Enterprise Edition	3000	\$ 0		Aug 28, 2018 01:08 PM	Create
test2	Genian NAC Software	Enterprise Edition	700	\$ 0		Aug 23, 2018 05:08 PM	Extend View
test	Genian NAC Software	Enterprise Edition	700	\$ 0		Aug 23, 2018 05:08 PM	Extend View

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